

SALES & MARKETING BOOK



The shared love of jewellery and travel is what inspired Chrysalis founders David and Andrea Maine to bring the Chrysalis concept to life. In 2007 they began their journey to create personal jewellery, meaningful to the wearer and designed to capture their most precious memories.

Let your jewellery tell your story with Chrysalis. Share and mark life's milestones with delicate pieces adorned with talismans and spiritual symbols. Available in three finishes, mix and match your metals for the ultimate style statement with meaning. The unique expandable mechanisms featured across the range make each piece adjustable for a perfect fit every time.

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MYTHOS



These ancient Greek goddesses hold divine status and carry a spiritual significance; they represent a different element or nature that influences your life. Choose a Mythos wrap that resonates with you and reap the benefits of the qualities it has to offer.

This collection is available in rhodium flash plating, 14kt gold flash plating and 14kt rose gold flash plating.



CRWB0101SP

INSPIRES LEARNING AND CREATIVITY







CRWB0102GP

ENCOURAGES STRENGTH IN DIFFICULT TIMES







CRWB0103RG

REPRESENTS UNITY AND SUPPORT





Aletheia



CRWB0104GP

SIGNIFIES TRUTH AND SINCERITY







Thetis



CRWB0105RG

INSPIRES FREEDOM AND CHANGE







Eos



CRWB0106SP

EMBRACES NEW BEGINNINGS







CHERISHED

COLLECTION



There are people that encourage, love and support you from the moment you meet them. Whether they are friends or family, the impact they make on our lives is unforgettable and they help you feel inspired every day. Cherish the bonds and memories you share and celebrate these incredible people with our delicate charms.

This collection is available in rhodium flash plating and 14kt rose gold flash plating.



CRBT2300SP

CELEBRATES A MOTHER'S LOVE





CRBT2302RG

TREASURES SHARED **MEMORIES**





Best Friend



CRBT2304RG

CHERISHES TRUE FRIENDSHIP





CRBT2305SP

IGNITES LOVE AND HAPPINESS





CRBT2306RG

SHOWS YOU ARE APPRECIATED





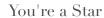
Lucky Clover



CRBT2307SP

BRINGS GOOD LUCK







CRBT2308RG

APPRECIATES SOMEONE SPECIAL





Goddaughter



CRBT2309SP

REPRESENTS GUIDANCE AND PROTECTION





Forever & Always



CRBT2310RG

SIGNIFIES **EVERLASTING LOVE**





BODHI BANGLES



Meaning to awaken and be aware, the Bodhi collection will bring positivity and welcome enlightenment into your life. Capture mindfulness, peace and joy in each unique charm and remember to live each day as though it is your last.

This bangle collection is available in rhodium flash plating and 14kt rose gold flash plating.



CRBT2201SP OFFERS PROTECTION AND GOOD LUCK



CRBT2203RG SYMBOLISES WISDOM AND STRENGTH



CRBT2204SP HELPS ATTRACT **GOOD FORTUNE**

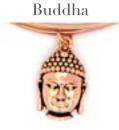




CRBT2205RG **ENCOURAGES YOU** TO ACHIEVE YOUR DREAMS



CRBT2206SP **EMBRACES PATIENCE** AND PERSEVERANCE



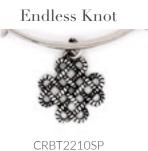
CRBT2207RG INSPIRES YOU TO FULFIL YOUR DESTINY



CRBT2208SP PROVIDES STRENGTH IN TIMES OF DARKNESS



CRBT2209RG OFFERS A CALM MIND



GUIDES YOU THROUGH LIFE



CRBT2211RG HELPS SEE THE BEAUTY IN EACH DAY



CELEBRATES FREEDOM AND HAPPINESS



BRINGS PROSPERITY



BODHI EARRINGS & RINGS



Introducing this season our new 925 sterling silver range of rings and earrings. The pieces in this collection are available in two metal finishes, rhodium plating or 14kt rose gold plating.

- EARRINGS COLLECTION -

Hamsa Hand



CRET0401AR

OFFERS PROTECTION
AND GOOD LUCK

Garuda



CRET0403AS

SYMBOLISES WISDOM

AND STRENGTH

Dragon



CRET0404AR
HELPS ATTRACT
GOOD FORTUNE

Bodhi Leaf



CRET0405AS ENCOURAGES YOU TO ACHIEVE YOUR DREAMS

Tiger



CRET0406AR

EMBRACES PATIENCE
AND PERSEVERANCE

Buddha







Lotus Flower



Elephant



CRETO409AS

OFFERS A

CALM MIND

Endless Knot



CRET0410AR
GUIDES YOU
THROUGH LIFE



Peacock Feather



CRET0411AS
HELPS SEE THE BEAUTY
IN EACH DAY



Koi Fish Pair



CRET0412AR

CELEBRATES FREEDOM

AND HAPPINESS



Naga





CRET0414AS BRINGS PROSPERITY



Hamsa Hand



Garuda



CRRT0503AR

SYMBOLISES WISDOM
AND STRENGTH

Dragon



CRRT0504AS
HELPS ATTRACT
GOOD FORTUNE

Bodhi Leaf



CRRT0505AR

ENCOURAGES YOU
TO ACHIEVE YOUR DREAMS

Tiger



Buddha



CRRT0507AR
INSPIRES YOU TO
FULFIL YOUR DESTINY

Lotus Flower



CRRT0508AS

PROVIDES STRENGTH IN
TIMES OF DARKNESS

Elephant



CRRT0509AR

OFFERS A

CALM MIND

Endless Knot



CRRT0510AS GUIDES YOU THROUGH LIFE



Peacock Feather



CRRT0511AR
HELPS SEE THE BEAUTY
IN EACH DAY



Koi Fish Pair



CRRT0512AS
CELEBRATES FREEDOM
AND HAPPINESS



Naga



CRRT0514AR BRINGS PROSPERITY



CHARMED COLLECTION



Powerful talismans, wish makers and spiritual guides make up the Charmed collection. Stack up pieces for health, happiness and success, or wear an amulet to attract love and harmony.

Inspired by cultures around the world, the collection compiles some of the most positive charms to bring you good luck!

This collection is available in rhodium flash plating and 14kt rose gold flash plating.

- BANGLES COLLECTION -





CRBT1802SP REPRESENTS REBIRTH AND CHANGE



Key of Life



WELCOMES LOVE, HEALTH AND HAPPINESS INTO YOUR LIFE

CRBT1803RG



Aphrodite's Heart



CRBT1804SP REPRESENTS LOVE AND HARMONY



Wishbone



CRBT1805RG **ENCOURAGES ALL YOUR HOPES** AND DREAMS TO COME TRUE



Money Tree



CRBT1806SP **ENCOURAGES PROSPERITY** AND SUCCESS





Lucky Star



CRBT1807RG **GUIDES YOU IN TIMES** OF DARKNESS



Dream Catcher



CRBT1808SP **PROTECTS YOU** FROM BAD DREAMS



North Star



CRBT1809RG **BRINGS GUIDANCE** AND HOPE



Frog



CRBT1810SP ATTRACTS TRUE FRIENDS AND LONG-LASTING LOVE



Dragonfly



CRBT1811RG HELPS YOU EMBRACE NEW PERSPECTIVES



Sand Dollar



CRBT1812SP **BRINGS PROSPERITY** AND GOOD FORTUNE



Guardian Angel



CRBT1813RG OFFERS SUPPORT AND GUIDES YOU ON YOUR JOURNEY THROUGH LIFE



- NECKLACES COLLECTION -



CRNT0202RG REPRESENTS REBIRTH AND CHANGE



CRNT0203SP WELCOMES LOVE, HEALTH AND HAPPINESS INTO YOUR LIFE



CRNT0204RG REPRESENTS LOVE AND HARMONY





CRNT0205SP **ENCOURAGES ALL YOUR HOPES** AND DREAMS TO COME TRUE



CRNT0206RG **ENCOURAGES PROSPERITY** AND SUCCESS



CRNT0207SP **GUIDES YOU IN TIMES** OF DARKNESS



CRNT0208RG PROTECTS YOU FROM BAD DREAMS



CRNT0209SP **BRINGS GUIDANCE** AND HOPE



ATTRACTS TRUE FRIENDS AND LONG-LASTING LOVE



CRNT0211SP HELPS YOU EMBRACE **NEW PERSPECTIVES**



CRNT0212RG **BRINGS PROSPERITY** AND GOOD FORTUNE



OFFERS SUPPORT AND GUIDES YOU ON YOUR JOURNEY THROUGH LIFE



- EARRINGS COLLECTION -

Phoenix



CRET0202SP REPRESENTS REBIRTH AND CHANGE



Wishbone



CRET0205RG ENCOURAGES ALL YOUR HOPES AND DREAMS TO COME TRUE

Dream Catcher



CRET0208SP
PROTECTS YOU
FROM BAD DREAMS





CRET0211RG
HELPS YOU EMBRACE
NEW PERSPECTIVES



Key of Life





CRET0203RG
WELCOMES LOVE, HEALTH
AND HAPPINESS INTO YOUR LIFE



Money Tree



CRET0206SP ENCOURAGES PROSPERITY AND SUCCESS



North Star



CRET0209RG BRINGS GUIDANCE AND HOPE



Sand Dollar



CRET0212SP

BRINGS PROSPERITY

AND GOOD FORTUNE

Aphrodite's Heart





CRET0204SP
REPRESENTS LOVE
AND HARMONY



Lucky Star





CRET0207RG
GUIDES YOU IN TIMES
OF DARKNESS



Frog





CRET0210SP

ATTRACTS TRUE FRIENDS

AND LONG-LASTING LOVE



Guardian Angel





CRET0213RG OFFERS SUPPORT AND GUIDES YOU ON YOUR JOURNEY THROUGH LIFE



- RINGS COLLECTION -





CRRT0203SP
WELCOMES LOVE, HEALTH
AND HAPPINESS INTO YOUR LIFE





CRRT0205SP
ENCOURAGES ALL YOUR HOPES
AND DREAMS TO COME TRUE



CRRT0206RG ENCOURAGES PROSPERITY AND SUCCESS



CRRT0207SP
GUIDES YOU IN TIMES
OF DARKNESS







CRRT0210RG

ATTRACTS TRUE FRIENDS

AND LONG-LASTING LOVE



CRRT0211SP HELPS YOU EMBRACE NEW PERSPECTIVES



CRRT0212RG

BRINGS PROSPERITY

AND GOOD FORTUNE



CRRT0213SP

OFFERS SUPPORT AND GUIDES YOU ON YOUR JOURNEY THROUGH LIFE



BOHEMIA COLLECTION



Leave your troubles behind and let your imagination run free with the Bohemia collection. Live in the moment and let your creativity take over. Choose your wrap and let it inspire you to live life to the full, tick off your bucket list and open your eyes to new horizons.

This collection is available in variations of rhodium flash plating, 14kt gold flash plating and 14kt rose gold flash plating.

Freedom Amethyst Crystal



CRWB0001SP-A
INSPIRES INDEPENDENT
CHOICES

Passion Coral Resin



CRWB0001GP-F ENCOURAGES LOVE AND PASSION

Spirit Moonstone Crystal



CRWB0001SP-B
ENTICES
POSITIVE SPIRIT

Confidence



Energy Aquamarine Crystal



CRWB0001SP-C
ATTRACTS
GOOD VIBES

Curiosity Antique Crystal



CRWB0001GP-G
EMBRACES CURIOSITY
AND ADVENTURES

Spontaneity Black Crystal



CRWB0001SP-D
SYMBOLISES
NEW EXPERIENCES

Expression



Charisma Peridot Crystal



CRWB0001SP-E
CELEBRATES
PERSONAL QUALITIES

Originality Turquoise Resin



CRWB0001GP-H HELPS UNLOCK ORIGINALITY

Inspiration



CRWB0004SP ENCOURAGES YOU TO DISCOVER NEW THINGS



LUNAR



Gemstones have long been linked to the different months of the year and offering unique properties to the wearer, these properties can also be associated with different animals and objects. Wear your birthstone or choose one that inspires you to enhance your life with its qualities.

This collection is available in rhodium flash plash plating and 14kt gold flash plating featuring semi-precious stones.

Garnet Jade January



CRBT2101SP HELPS TO OVERCOME OBSTACLES



Amethyst

CRBT2102GP

OFFERS CALM

AND PEACE OF MIND



Diamond Crystal April



CRBT2104GP SIGNIFIES LOVE AND DESIRE



Emerald Jade

CRBT2105SP
BRINGS GOOD
FORTUNE



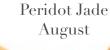
CRBT2106GP

EMBRACES
EVERLASTING LOVE

Ruby Jade July



CRBT2107SP
CHERISHES
LOVED ONES





CRBT2108GP
PROVIDES STRENGTH
AND PROTECTION

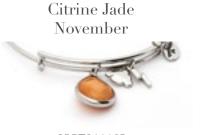








CRBT2110GP ENCOURAGES HOPE AND BRINGS PEACE



CRBT2111SP EMBRACES CREATIVITY AND POSITIVE ENERGY



Turquoise Howlite December



CRBT2112GP BRINGS GOOD LUCK AND HAPPINESS

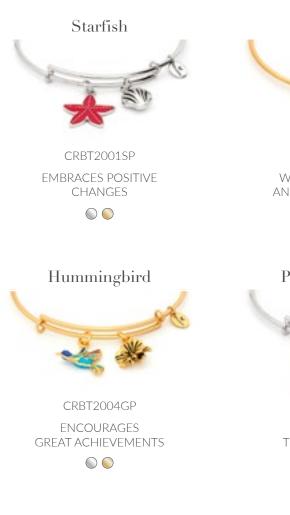


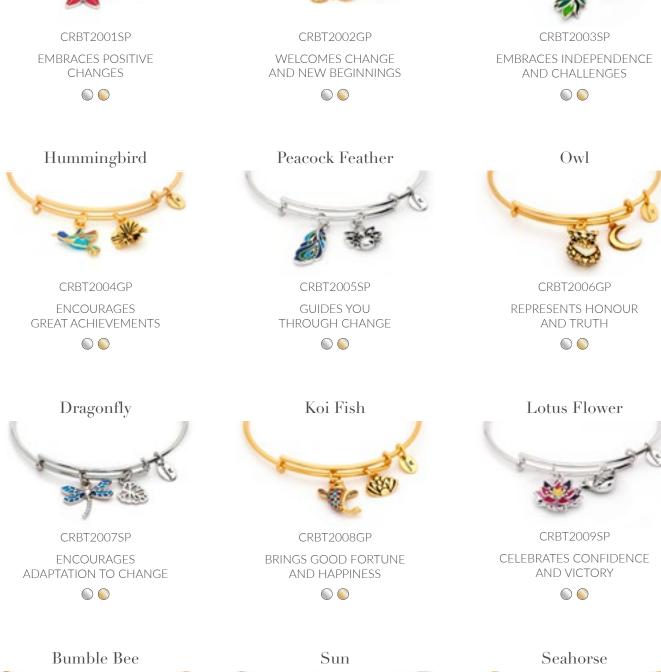
NATURE



Nature is all around us and without it we wouldn't be able to survive, everything is connected. Every animal, plant and flower contribute to mother nature and hold a special meaning. Each talisman offers guidance, protection, love or luck throughout all of life's journeys. Choose the charm for you and feel connected with nature once again.

This collection is available in rhodium flash plash plating and 14kt gold flash plating.





Butterfly







Fern

TWO OF AKIND COLLECTION



From two peas in a pod to two pieces of a puzzle, the world is full of perfectly matched pairs. The Two of a Kind collection celebrates special friendships with five sets of bangles to share with your most important connections.

This collection is available in rhodium flash plating and 14kt rose gold flash plating.

Love



CRBT1901SP SYMBOLISES UNBREAKABLE BONDS

Best Friends



CRBT1902RG

REPRESENTS

LASTING FRIENDSHIP

Forever Friends



CRBT1903SP

SYMBOLISES
TRUE FRIENDSHIP

Sisters



CRBT1904RG

CELEBRATES
LIFELONG FRIENDSHIP

Boundless Love



CRBT1905SP

CELEBRATES A LOVE
LIKE NO OTHER





THINKING OF YOU COLLECTION



The Thinking of You collection celebrates love, compassion and kindness. Choose a symbolic talisman for friendship, gratitude or unconditional love when words are not enough.

Celebrate the important people in your life and the special bonds you share.

This collection is available in rhodium flash plating, 14kt gold flash plating and 14kt rose gold flash plating.



CELEBRATES KINDRED SPIRITS





CRBT0715RG A REMINDER THAT YOU ARE LOVED





CRBT0716SP **GIVES THANKS**







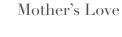
CRBT0717SP CELEBRATES TRUE FRIENDSHIP





CRBT0718GP SENDS A MESSAGE OF LOVE







CRBT0719RG CELEBRATES NEW LIFE AND LOVE



Wife



CRBT0720RG SIGNIFIES EVERLASTING LOVE



Mother and Daughter



CRBT0721SP CHERISHES ETERNAL BONDS



Good Luck



CRBT0722GP BRINGS GOOD LUCK



Family



CRBT0723GP SIGNIFIES BOUNDLESS LOVE



You're a Star



CRBT0724RG APPRECIATES SOMEONE SPECIAL



Big Sis Little Sis



CRBT0725SP CELEBRATES SISTERHOOD



FRIENDS & FAMILY COLLECTION



The Friends & Family collection celebrates the incredible women in your life, focusing on the true happiness that lies in these special, lifelong bonds. These are the people who help create lasting memories to be cherished for the rest of your life. Role models, confidantes and best friends they offer daily inspiration to live life to the full.

This collection is available in rhodium flash plating, 14kt gold flash plating and 14kt rose gold flash plating.



REPRESENTS MATERNAL BONDS, WISDOM AND LOVE



OFFERS PROTECTION AND LOVE



REPRESENTS LASTING FRIENDSHIPS



CRBT0705RG REPRESENTS GUIDANCE AND TRUTH



CRBT0706SP REPRESENTS CONNECTION AND LIFELONG BONDS



CRBT0708GP **CELEBRATES KINDNESS** AND SUPPORT



REPRESENTS A POWERFUL LIFELONG FRIENDSHIP



CRBT0710RG **CELEBRATES HAPPY MEMORIES** AND FAMILY STORIES



CRBT0711SP SYMBOLISES INNOCENCE AND FREEDOM



HONOURS YOUR FELINE FRIEND



SHOWS ADMIRATION FOR YOUR COMPANION





IN-STORE

We offer a range of counter displays for your shop. We can also work with you to create a shop in shop experience within your store, please contact our office for more information.

SOME OF OUR COUNTER DISPLAYS



CRDSETA3535 | 3 x 3 low W350 x D350 x H240 mm



CRDSETB4545 | 4 x 4 high W450 x D450 x H410 mm



 $\begin{aligned} & CRDSETB5535 \mid 5 \times 3 \text{ high} \\ & W550 \times D450 \times H410 \text{ mm} \end{aligned}$



CRDSETA5545 | 5 x 4 low W550 x D450 x H240 mm



 $\begin{array}{c} CRDCAB0001 \mid \text{Tall cabinet} \\ W600 \times D500 \times H1800 \text{ mm} \end{array}$



CRDCAB0004 | Cabinet glass W1200 x D500 x H1000 mm



 $\begin{array}{c} CRDCAB0003 \mid \text{Cabinet plain} \\ W600 \times D500 \times H1000 \text{ mm} \end{array}$



CRDCAB0002 | Cabinet glass W600 x D500 x H1000 mm

Custom posters and banners available - artwork free of charge, printing at cost price.

SPINNER TOWER



CRD0063 | 24 spinner W550 x D550 x H1750 mm We offer both free standing and on counter spinners within our display furniture. The spinners enable retailers to display the product on the meaning card and feature lockable doors, generating high sales from a limited space.

SOME OF OUR SPINNERS IN SITU







SHOP IN SHOP



CRDWAL0002 | Wall unit with graphic W600 x D400 x H2400 mm

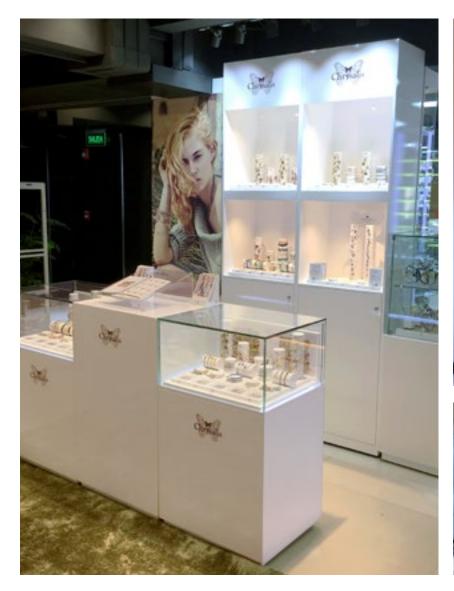
CRDWAL0001 | Wall unit with shelf W600 x D400 x H2400 mm

CRDCAB0002 | Cabinet glass W600 x D500 x H1000 mm

CRDCAB0003 | Cabinet plain W600 x D500 x H1000 mm

We offer a shop in shop option where components can be tailored to fit your requirements. Layouts are versatile with many different combinations available. Popular with both retailers and customers, Chrysalis shop in shops are proven to increase sales.

SOME OF OUR SHOP IN SHOPS IN SITU







MERCHANDISE

DISPLAY

EXAMPLES OF MERCHANDISE DISPLAY SET UP



On the 3x3 display necklaces and earrings can be displayed on meaning cards on the multi slot (CRD0058)



CRDSETA3535 | 3x3 low display set up (W350 x D350 x H240 mm)



 $CRDSETA5545 \mid 5 \times 4 \text{ low display set up (W550} \times D450 \times H240 \text{ mm)}$



 $CRDSETB5545 \mid 5 \times 4 \text{ high display set up (W550} \times D450 \times H410 \text{ mm)}$

MARKETING MATERIAL

We offer our customers access to comprehensive marketing material located in the Box. Updated regularly, you will find everything you need to promote Chrysalis for your store.

• Catalogues

• Campaign images

• Product images

- Facebook campaigns
- In-store POS
- Logos
- Web banners
- Special event marketing images for in-store events

